# City of Waterloo Financial Dashboard

<table>
<thead>
<tr>
<th>Category</th>
<th>Result for 2015</th>
<th>Result for 2014</th>
<th>On BMA Study?</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. Overall Financial Position</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 Financial Position per Capita</td>
<td>Positive</td>
<td>Positive</td>
<td>Yes</td>
</tr>
<tr>
<td>2 Financial Position per Capita incl Capital Assets</td>
<td>Positive</td>
<td>Positive</td>
<td>No</td>
</tr>
<tr>
<td>3 Net Financial Assets as a ratio of revenue</td>
<td>Positive</td>
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<td>No</td>
</tr>
<tr>
<td>4 Operating Surplus Ratio</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tax based</td>
<td>Negative</td>
<td>Negative</td>
<td>Yes</td>
</tr>
<tr>
<td>Enterprise (Water, Wastewater)</td>
<td>Positive</td>
<td>Positive</td>
<td>Yes</td>
</tr>
<tr>
<td>5 Tax Receivables Ratio</td>
<td>Positive</td>
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<td>Yes</td>
</tr>
<tr>
<td>6 Liquid Assets to Total Reserves</td>
<td>Positive</td>
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<td>No</td>
</tr>
<tr>
<td><strong>B Economic Growth</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7 Assessment Growth of Tax Base</td>
<td>Caution</td>
<td>Positive</td>
<td>Yes</td>
</tr>
<tr>
<td>8 Non residential portion of tax base (assessment)</td>
<td>Positive</td>
<td>Positive</td>
<td>No</td>
</tr>
<tr>
<td>9 Non residential % of taxes collected</td>
<td>Positive</td>
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<td>No</td>
</tr>
<tr>
<td><strong>C Reserve Levels/Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 Operating Reserves ratio to revenues</td>
<td>Positive</td>
<td>Positive</td>
<td>Yes</td>
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<tr>
<td>11 Discretionary Reserves as a ratio of revenues</td>
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<tr>
<td>12 Capital Reserve Contribution as a ratio to Capital Assets</td>
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</tr>
<tr>
<td>13 Capital Reserve Contributions as % of Amortization</td>
<td>Negative</td>
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<td>No</td>
</tr>
<tr>
<td>14 Asset Consumption</td>
<td>Negative</td>
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<td>No</td>
</tr>
<tr>
<td>Enterprise Reserve and Reserve Funds (WWW)</td>
<td></td>
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<td></td>
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<tr>
<td>12 Capital Reserve Contribution as a ratio to Capital Assets</td>
<td>Positive</td>
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</tr>
<tr>
<td>13 Capital Reserve Contributions as % of Amortization</td>
<td>Positive</td>
<td>Positive</td>
<td>No</td>
</tr>
<tr>
<td>14 Asset Consumption</td>
<td>Negative</td>
<td>Caution</td>
<td>Yes</td>
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<tr>
<td><strong>D Debt</strong></td>
<td></td>
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<td></td>
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<tr>
<td>15 Debt to Total Reserves</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Tax based</td>
<td>Positive</td>
<td>Positive</td>
<td>Yes, modified</td>
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<tr>
<td>Enterprise (Water, Wastewater)</td>
<td>Positive</td>
<td>Positive</td>
<td>Yes</td>
</tr>
<tr>
<td>16 Debt per Capita</td>
<td>Negative</td>
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<tr>
<td><strong>17 Debt Interest as a ratio of revenues</strong></td>
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<td></td>
</tr>
<tr>
<td>Tax based</td>
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<td>Negative</td>
<td>Yes</td>
</tr>
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<td>Enterprise (Water, Wastewater)</td>
<td>Positive</td>
<td>Positive</td>
<td>Yes</td>
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</tbody>
</table>

**Legend:**

Positive: indicates to stay the course
Caution: indicates that in the target range, but the trend is negative
Negative: indicates that this area requires attention and that corrective action is necessary
Executive Summary

Finance Staff developed high-level financial measures that allow CMT, Council and the public to determine how we rate on a number of high-level financial measures. This is the third year for this initiative. These measures are:

- Overall financial position including operating surplus, receivables and liquidity
- Economic Growth
- Reserves and Assets condition
- Debt

The majority of the measures use information from the annual Financial Information Return (FIR) that each municipality has to file with the province. This allows for the use of measures that enable comparisons between the City of Waterloo and other municipalities.

Additionally many of the measures are based on best practices by other municipalities and measures developed by the BMA Management Consulting Municipal Study. Commissioned by municipalities across Ontario, BMA Business Consulting Inc., publishes an annual Municipal Study highlighting the demographics, finances, and growth patterns within participating Ontario Municipalities. This study uses the information from the annual Financial Information Return to develop comparative measures for municipalities.

The goal is for the City of Waterloo to highlight some key measures and to publish this information annually on our website. Additionally we will refer to these measures, as appropriate, during the budget process and when doing our annual reporting of our Financial Statements and results to Council.

Some of the measures will be a work in progress and/or will be fine-tuned in future years, since we are currently not collecting some of the information, or the information is not available.

Attached is a detailed listing of measures showing what is being measured and why, targets for each measure and actual results for the period of 2009 to 2015.

Appendix A provides explanation of terminology and how each measure is calculated.

Appendix B provides explanations of the traditional fund accounting approach used by municipalities and how Tangible Capital Assets and Amortization are accounted for.

Summary of results:

**Overall Financial Position**

The city’s assets (what the city owns) are growing at a faster rate than its liabilities (what the city owes) and the city is able to meet its debt obligations. On the negative side, the annual tax-based operating surplus does not include a provision for annual amortization. If this was included in the reporting to council, the city would be recording a material annual deficit on the tax side, since sufficient funds are currently not set aside in reserves for the replacement and maintenance of existing assets.
**Corrective Action:** Staff is currently working on a long-term Asset Management plan that will provide recommendations for long term funding for the Capital Budget.

**Economic Growth**

Assessment growth has slowed in 2014 and 2015 as the City reaches its boundaries. 2014 and 2015 were negatively impacted by tax class changes for properties previously taxable, but are now exempt.

There has been a levelling off in the non-residential assessment and levy collected by the city over the last six years.

**Corrective Action:** Council has a strategic focus to facilitating a positive local business environment that focuses on attraction, expansion and retention. This should be reflected in this ratio over time.

**Reserves and Asset condition**

Reserves are a critical component of a municipality’s long-term financial plan. The purpose for maintaining reserves is to provide stability to tax rates in the face of variable factors, provide funding for one-time requirements, make provisions for the replacement/acquisition of infrastructure and provide flexibility to manage debt levels to protect the municipality’s financial position.

Reserve levels have been increasing, but potentially not at a sufficient rate to adequately be used to replace tangible capital assets on a timely basis. This is contributing to the infrastructure deficit. Reserve levels on the water/wastewater side rate more favourably.

The Asset Consumption ratio indicates that Tangible Capital Assets (such as buildings, roads, sewer and water pipes etc) are not replaced or maintained to extend their useful life on a timely basis.

**Corrective Action:** Staff is currently working on a long-term Asset Management plan that will provide recommendations for long term funding for the Capital Budget.

**Debt**

Our debt to reserves ratio is at the target level. However, both our debt interest as a percentage of “own source revenue”, and debt per capita, are much higher than our provincial comparator groups. The overall trend for tax-funded debt is improving, since the city has shown discipline in minimizing additional debt issues.

**Corrective Action:** The City plans to continue fiscal discipline, as a result, the 2016 approved ten year capital budget includes no new tax funded debt. There is a planned debt issue in 2017 that will be funded through parking user rates and storm water rates.
A. Overall Financial Position:

The overall financial position of the City is positive, with a positive trend, with the exception of the annual tax based operating surplus (accounting for amortization). The annual operating surplus as reported to Council is calculated on a traditional fund accounting approach and does not include a provision for annual amortization. If annual amortization was to be included, the City would be reporting a material annual deficit on the tax side, since sufficient funds are currently not set aside in reserves for the replacement and maintenance of existing assets.

On the Water/Wastewater side, the City is running an annual accounting surplus, including the cost of amortization (which is at historic cost). However, amortization at historic cost for long living assets does not account for the current replacement value of those assets. Long-term projections by staff show that still not enough funds are set aside for the future replacement of assets.

1. Financial Position per Capita

This shows total Financial Assets less Liabilities on a per capita basis. It grows as we accumulate assets that are paid for. A positive balance indicates the City's ability to cover its debt obligations and that funds have been set aside for future sustainability (for example through reserves). A positive trend is the goal. This calculation does not include Tangible Capital Assets (TCA).

**Target:** Positive Trend over several years and to be above the provincial median Capita Ratio as reported by the consulting firm BMA in the prior year.

**Actual results:** The City has been above the provincial median for the last seven years and the City's ratio has increased every year.
2. **Financial Position per Capita including Capital Assets**

Shows total Assets less Liabilities on a per capita basis and shows the overall financial position per capita. It grows as we accumulate assets that are paid for. A positive trend is the goal. This calculation includes Tangible Capital Assets (TCAs).

**Target:** Positive Trend over several years.

**Actual results:** There is a positive trend in the City’s ratio over the last five years.

![Chart 1](chart1.png)

3. **Net Financial Assets as ratio of revenues**

This indicator compares the net financial asset position (cash, investments and receivable less liabilities) to current own source revenue and provides an additional level of understanding. It indicates if the City is growing net financial assets at least at the same pace as operating revenues.

**Target:** should show positive trend over several years

**Actual Results:** The seven year trend is positive and indicates that the City is growing net financial assets faster than operating revenues

![Chart 2](chart2.png)
4. Operating Surplus Ratio:

This ratio provides perspective on how much of the City’s own source of revenue remain after normal operating expenses (including amortization). These funds could be used to fund reserves, pay down debt and invest in capital projects. It indicates if the City is setting aside enough money for the long-term. The definition of own source revenue is per the provincial FIR definition in order to permit comparability with other municipalities. (see Appendix A)

**Target:** The ratio should be at least in the range of zero to 5%.

**Actual Results Tax Based:**

The City’s ratio was significantly below zero for five out of the last six years. 2011 was above zero, but this was due to the fact that material one-time revenue was received from third parties for capital projects (Y Library project). This indicates that the City is currently not able to cover the cost of annual amortization from its own funds, which is a major contributing factor to the infrastructure deficit.

**Corrective Action:** Staff is currently working on a long-term Asset Management plan that will provide recommendations for long term funding for the Capital Budget.

**Actual Results Water/Wastewater:**

The surplus ratio exceeded or met the target of 5%, as well as the provincial median for each of the last six years. There was a material dip in the ratio due the extremely wet year in 2013 which caused a decrease in water usage (which resulted in reduced revenues), while causing increased expenses for Wastewater due to inflow and infiltration of rain water into the pipes. In 2015 there was significant investment in assets that were not capitalized. The surplus funds will address capital replacement needs based on current replacement value (vs historic cost used to calculate amortization).
5. **Tax Receivables Ratio**

Uncollected property taxes as a percentage of total taxes charged is a strong indication of the strength of the local economy and the ability of the community to pay their annual tax billings. Additionally, it can reflect the effectiveness in processes relating to tax collection.

**Target**: The Target range is between 2% and 5%.

**Actuals**: The City's ratio was in target range in the last two years. In both 2011 and 2013 there was a late, large Supplementary tax run. As a result, most of those taxes were still outstanding at the end of the year, since the due date was in the following year.

While any deterioration is an indicator of economic conditions, the City has limited risk in not collecting on the Receivables outstanding since tax debt has priority lien on the property.
6. **Liquid Assets to Total Reserves**

Reserves are a critical component of the City’s long-term sustainability; amounts should be set aside in reserves that are liquid and available for use when required. This ratio compares cash and investment balances to the balance in all reserves.

**Target:** The ratio should be higher than one, which would indicate that Reserve balances are available when required.

**Actual results:** The City has met its target for each of the last seven years, which indicates proper management of cash and investment levels.

![Liquid Assets to Total Reserves](image)

B. **Economic Development/Growth**

Economic Development is one of the main priorities for the City. As the City has reached its boundaries, assessment growth has slowed and the City is now reliant on in-filling projects for most of its assessment growth. There has been an overall increase in the non-residential assessment and levy collected by the City over the last seven years. This trend had deteriorated in the last three years as the residential and multi residential growth outpaced the industrial and commercial growth in the tax base. This is likely an impact of the LRT project and the development of multi residential buildings along the LRT route.

7. **Assessment Growth of Tax Base**

Assessment Growth is a measure of the economic health of the municipality, a source of additional tax revenue that also indicates additional pressures on expenditures (operating and capital). Assessment growth only includes new assessment, not an increase in assessed value of existing properties.

**Target:** There is no specific target, but the City should be monitoring the trend over time. The 5 year rolling average is shown as a reference point since there can be large fluctuations on an annual basis.

**Actuals:** Assessment growth grew from its low in 2009 and was very strong in 2013 and below the 5 year rolling average in 2015. As the City has reached its boundaries, assessment growth has slowed and...
is now reliant on in-filling projects for most of its assessment growth. 2014 and 2015 were negatively impacted by tax class changes for properties previously taxable, but now exempt.

8. Non Residential portion of tax base (assessment)

This shows the composition of un-weighted assessment over time. It indicates what percentage of assessment comes from the commercial and industrial component. This is an indicator of economic growth and the success of the economic development push by Council.

**Target:** The commercial and industrial component should grow proportionately over time.

**Actuals:** This ratio has deteriorated for the last three years, as the residential and multi-residential tax base exceeded the growth in the commercial and industrial tax base. The 2014 data is the last year available, as 2015 taxes were collected based on the 2014 year-end tax base.

**Corrective Action:** Council has made Economic Development a top priority and staff and Council have increased the focus and resources spent in this area.
9. Non Residential portion of Taxes (Levies) collected

This shows the composition of levies collected over time. It indicates what percentage of levies comes from the commercial and industrial component. This is an indicator of economic growth and the success of the economic development push by Council.

**Target:** The commercial and industrial component should grow proportionately over time.

**Actuals:** There has been a decrease in this ratio in the last three years compared to the previous year, since the growth in the residential and multi-residential tax base exceeded the growth in the commercial and industrial tax base that year.

Council has made Economic Development a top priority and staff and Council have increased the focus and resources spent in this area.

C. Reserve Levels/Assets

Reserves are a critical component of a municipality’s long-term financial plan. The purpose for maintaining reserves is to provide stability to tax rates in the face of variable factors, provide funding for one-time requirements, make provisions for the replacement/acquisition of infrastructure and provide flexibility to manage debt levels to protect the municipality’s financial position.

Reserve levels have been increasing but are potentially not sufficient on the tax based side to replace Tangible Capital Assets on a timely basis. This is contributing to the infrastructure deficit. Reserve levels on the Water/Wastewater side rate more favourably. However, the Asset Consumption ratio is deteriorating for both, indicating again, that Assets are not replaced or maintained to extend their useful life on a timely basis.

Staff is currently working on a long-term Asset Management plan that will provide recommendation for long term funding for the Capital Budget, which includes Reserve Levels.
10. Operating Reserves ratio to revenues (tax based)

This indicator analyzes the total tax based reserves by focusing specifically on the stabilization and contingency reserves compared to own revenues.

**Target:** The benchmark is 10-15%, which would allow the City some flexibility to have contingency funds if unforeseen circumstances were to arise. Standard & Poor considers a ratio above 15% as very strong.

**Actuals:** The City has met or exceeded this benchmark in each of the previous five years. There was a small drop in 2013 due to funding one-time events such as the Storm and winter events and one-time projects.

Staff monitor reserves and reserve policies annually and provide a detailed report to Council.

![Operating Reserves as a % of Own Source Revenue (tax based)](image)

11. Reserves as a ratio of Revenue (tax based)

Reserves are a critical component of a municipality's long-term financial plan. They provide sources of funding in the face of variable and uncontrollable factors and allow municipalities to set aside funds for future capital requirements. This measure includes Reserves and Discretionary Reserves set up and controlled by Council and municipal by-laws and does not include Obligatory Reserves such as Development Charge Reserves.

**Target:** To be above the provincial median

**Actuals:** The City exceeded the provincial median in the last 4 out of 7 years. There was a small decrease in this ratio in 2015 due to material investments in Capital Assets.
12. Capital Reserve Contributions as a ratio to Capital Asset Value

This ratio provides insight on the level of reserve funding for future capital purposes compared to the gross book value (historic cost) of capital assets. The city should be setting aside enough money to replace assets as required to spread out the cost over many years and prevent sudden increases in taxes. The city also requires contingency funds for unforeseen expenses.

**Target:** The Target should be to set aside annually in Capital Reserves between 2-3% of the historic gross book value. This target is based on best practices.

**Actual:** The City has met that goal for Water and Waste water for six of the last seven years. Due to the abnormally wet weather in 2013, net reserve contributions were below target. The ratio for tax- funded assets has been improving. The cumulative shortfall over the years has contributed to the material infrastructure deficit.

**Corrective Action:** Staff is currently working on a long-term Asset Management plan that will provide recommendation for long term funding for the Capital Budget.

**Finance Comments:**

The City currently does not differentiate between Capital funds set aside to replace or maintain existing assets versus creating new assets. Staff will be working to fine tune this measure. Effective 2015 the Capital budget now indicates if a Project is growth, rehabilitation or split between growth and rehabilitation. In the 2016 – 2025 Capital Budget, only around 60% of internal Capital Reserve contributions and government grants are used to fund rehabilitation projects.

The target for water/wastewater will be reviewed as we gain more information. Water/wastewater assets are very long lived assets. Capital reserve contributions compared to historic cost is only one of the measures required to determine funding needed for maintenance and replacement of those assets. Additionally, the City currently does not differentiate between operating and capital reserves for water/wastewater. Therefore, capital reserve contributions in the charge below are likely overstated.
13. **Capital Reserve Contributions as % of Amortization**

This ratio compares reserve funding for future capital purposes compared to the total amortization in the current year. The city also requires contingency funds for unforeseen expenses.

**Target**: The target should be to set aside at least as much as the annual amortization amount in contributions to capital reserves. Ideally, the amount set should be higher than that, since amortization is based on historic cost and assets need to be replaced at current cost.

**Actual**: On the Water and Wastewater Side, the City has been able to achieve this goal. The drop in 2013 was due to an abnormally wet year that impacted net contributions to the reserve. On the tax rate side; the City's current contributions to Capital reserves fell significantly short of the annual amortization amount in four of the past seven years, with the ratio improving over time. The cumulative shortfall over the years has contributed to the material infrastructure deficit.

**Corrective Action**: Staff is currently working on a long-term Asset Management plan that will provide recommendation for long term funding for the Capital Budget.

**Finance Comments**: The target for water/wastewater will be reviewed as we gain more information. Water/wastewater assets are very long lived assets. As a result, amortization based on historic cost is only one of the measures required to determine funding needed for maintenance and replacement of those assets. Additionally, the City currently does not differentiate between operating and capital reserves for water/wastewater. In the 2016 – 2025 Capital Budget, only around 60% of internal Capital Reserve contributions and government grants are used to fund rehabilitation projects. Therefore, the ratio below is likely overstated.
14. Asset Consumption

This shows the write down value of tangible capital assets to their historical cost (accumulated amortization as a % of gross book value). This ratio seeks to highlight the aged condition of assets and potential asset replacement needs. The higher the ratio, the more depreciated the asset.

**Target:** This ratio should stay consistent or decrease over time, which would mean that assets are replaced and/or new linear assets (such as roads or waste water and water mains) are created at a quicker pace than existing assets are amortizing.

**Actuals:** Asset Consumption for water/wastewater is slightly below the provincial median and for the tax base, our ratio is below the median, which means we rate better than our comparator group. However, our ratio is deteriorating for both the tax base and water/wastewater, which means that the City is not replacing or creating assets at a quick enough pace. This is a reflection of our growing infrastructure deficit.

**Corrective Action:** Staff is currently working on a long-term Asset Management plan that will provide recommendations for long term funding for the Capital Budget.
D. Debt:

There are several ratios to assess the level of debt and the financial impact on the city. As of 2014 our Debt to Reserves ratio is now at the target level but both the Debt Interest as a percentage of Own Source Revenue and Debt per Capita are much higher than our provincial comparator groups. The City currently has no Water/Wastewater debt. However, our overall position for tax based debt requires attention. The overall trend for tax funded debt is improving since the City has shown discipline in minimizing additional debt issues, but it needs to stay the course. Therefore, the 2016 approved ten year capital budget includes no new tax funded debt.

15. Debt to Total Reserves

This indicator provides a measure for financial prudence by comparing total debt to the total reserve balances. Debt funded by obligatory reserves (such as DC funded debt) and obligatory reserve balances are excluded from this calculation.

Target: The ratio should be less than 1, which means that debt outstanding should not exceed reserve balances.

Actual results: On the tax side, the city met this target for the first time in 2014 in the last seven years, due to the still material balance in the debt associated with RIM Park. The City has a balance in a designated reserve that is associated with a portion of the RIM Park debt. Additionally, the annual debt repayment is factored into our base budget. The City has made material improvements in the last six years since debt has declined and reserve balances have increased. On the Water/Wastewater side there is no debt outstanding as of 2014.

Corrective Action: The City plans to continue fiscal discipline, as a result, the 2016 approved ten year capital budget includes no new tax funded debt. There is a planned debt issue in 2017 that will be funded through parking user rates and storm water rates.
16. Debt Outstanding per Capita

This shows total tax and development charge funded debt per Capita and is a useful trending tool.

**Target:** The trend over time should be decreasing as RIM park debt is paid off and as the population grows. New debt should not be issued at the same rate as the debt that is paid off and additionally should not exceed the rate of population growth. Over the long term the City should not materially exceed its provincial comparator group.

**Actual:** There was an increase in the ratio in 2014 due to new development charge funded debt that was issued. This reversed the five-year trend of debt per capita decreasing, due to the City minimizing new debt being issued. However, due to the material RIM Park debt, the City exceeds the provincial average of municipalities of a population of greater than 50,000. This indicates that the City needs to stay the course in minimizing new debt issues.

**Corrective Action:** The 2016 approved ten-year capital budget includes no new tax funded debt. There is a planned debt issue in 2017 that will be funded through parking user rates and storm water user rates.

17. Debt interest as a ratio of revenues

This ratio indicates the extent to which the City’s revenues are committed to debt charges and again is a useful tool when comparing to other municipalities.

**Target:** The City should compare favourably to the provincial median.

**Actuals:** The City's seven year trend is improving since the City has been diligent to minimize issuing new debt, but due to material long-term debt that the City carries at a high interest rate, it continues to materially exceed the provincial median. There currently is no water/waste water debt outstanding.

**Corrective Action:** The 2015 approved ten-year capital budget includes no new tax funded debt.
Appendix A – Terminology and Calculations

General:

Tax based measures:

The dashboard uses “tax based” measures. The BMA study separates City Finances into Water/Wastewater and tax based (all other City operations). The City of Waterloo utilizes an enterprise model for areas such as Cemeteries, Building Standards, Parking, Storm Water Management and Rental Housing. In order to maintain consistency and comparability, these have been included in the “tax based” measures in the dashboard. The combined budget for these is about 10% of City expenses (excluding Water and Wastewater).

Population for per Capita:

The BMA Study uses the Population per Statistics Canada census and estimates for other years. For 2011 this was 98,780 per the last census. Staff does not agree that students should be excluded from this calculation, since they make up a material portion of our population. Our population including students as reported on the 2015 FIR was 135,596. However, in order to be consistent and comparable we have used the population used by the BMA study for this dashboard.

Own Source Revenues for Operating:

We have used the definition used by BMA: Total Revenues with the following deducted: Revenues for Tangible Capital Assets (TCAs) from Province, Federal, other municipalities, Development Charges, Gas Tax Revenue, Increase in Waterloo North Hydro Equity, donated TCAs. However, it currently leaves in one-time funding for Capital Projects from third parties such as developers (which is currently not reported separately on the FIR), which can cause material fluctuations in some years. This is also used by the province as a basis to calculate the annual debt repayment limit.

Water and Wastewater Reserves:

The City has historically been including the balance in these Reserves as Accumulated Surplus on the FIR. However, analysis has shown that other municipalities show these on the Reserve Schedule on the FIR. For better comparison, we have therefore treated balances as Reserves. As a result, there are some differences between the numbers shown in the BMA Study and the numbers used to calculate some of the measures for the dashboard. Staff is looking into changing our reporting on the FIR for these Reserves in future years to make it consistent with other municipalities.

Tangible Capital Assets:

Long-term assets that have physical substance such as buildings, roads, water and wastewater pipes etc. The City’s net asset value after amortization was $677 million in 2015.

Comparator Group:

Where available, the provincial median as calculated by BMA Consulting Group was used. The BMA Study uses FIR data and has about one hundred municipalities participating.
Calculations:

1. **Financial Position per Capita:**
   
   **Calculated:** Accumulated surplus per Financial Statements. It includes all Assets (but excludes Tangible Capital Assets (TCA)) such as Reserves, Waterloo North Hydro Equity and deducts all liabilities including Obligatory Reserves (such as Development Charge Reserves) and Employee Future Benefit Obligations.

2. **Financial Position per Capita including Capital Assets:**
   
   **Calculated:** Accumulated surplus per Financial Statements. It includes all Assets (what the city owns) such as Tangible Capital Assets, Reserves, and Waterloo North Hydro Equity and deducts all liabilities (what the city owes) including Obligatory Reserves (such as Development Charge Reserves) and Employee Future Benefit Obligations.

3. **Net Financial Assets as ratio of revenues:**
   
   **Calculated:** Financial Assets as per Financial Position per Capita divided by Own Source Revenue.

4. **Operating Surplus Ratio**
   
   **Calculated:** Operating Revenues (Own Source revenues, adding back funding from federal, provincial and other municipalities for operating) less Operating Expenses = Operating Surplus or Deficit. This is divided by Own Source Revenue to arrive at a percentage.

   Note: Currently there is no spot on the FIR to identify one time revenues from third parties for Capital projects; as a result, they are included in Revenues, resulting in distortions, since the matching expenses are not included in the calculation. Staff has provided feedback on this issue to ministry staff.

5. **Tax Receivables ratio**
   
   **Calculated:** Tax Receivables divided by total taxes (levies) for the year

6. **Liquid Assets to Total Reserves**
   
   **Calculated:** Cash and Equivalents plus investments divided by Total Reserves

7. **Assessment Growth of Tax Base**
   
   **Calculated:** This is the annual increase in the assessment base due to new construction. It does not reflect increases in assessed value of properties already on the tax base. Increases in market value assessments will not result in any new tax revenue overall but a redistribution of the current tax burden.

8. **Non-residential portion of Tax Base (Assessment)**
   
   **Calculated:** Commercial and Industrial Assessment as a ratio of total assessment.
9. **Non-residential portion of taxes collected**

**Calculated:** Commercial and Industrial levies as a ratio of total levies

10. **Operating Reserves as a percentage of Revenues**

**Calculated:** Discretionary Operating Reserves divided by Own Source Revenue. Operating Reserves are those used to balance potential fluctuations in operating expenses and revenues such as the Tax Rate Stabilization Reserve or the Winter Control Reserve

11. **Reserves to Own Source Revenues**

**Calculated:** Total Reserves and Discretionary Reserves divided by Own Source Revenue. This does not include Obligatory Reserves such as Development Charges Reserves.

12. **Capital Reserve Contributions as a ratio to Capital Asset Value**

**Calculated:** Capital Reserve contributions divided by Gross Book Value for Tangible Capital Assets (historic cost).

13. **Capital Reserve Contributions as a percentage of Amortization**

**Calculated:** Capital Reserve contributions divided by Amortization

14. **Asset Consumption**

**Calculated:** Accumulated Amortization divided by Gross Book Value of Tangible Capital Assets (at historic cost). Per BMA calculation, this includes Land, which does not get amortized; therefore the ratio understates the percentage of Assets amortized.

15. **Debt to Total Reserves**

**Calculated:** For the tax based ratio: Tax Debt outstanding divided by Discretionary Reserve. This does not include Obligatory Reserves such as those for Development Charges, Building Permits and Gas Tax. This calculation is modified from the annual BMA Study. BMA includes debt funded by Development Charges, since there currently is no break down on the FIR to allow it to pull out DC funded debt. However, since Obligatory Reserves (including DC reserves) are not included in the calculation, the debt funded from those Reserves has also been excluded from our calculation.

For the Water/Wastewater (WWW) Ratio: WWW funded debt divided by WWW Reserves

16. **Debt per Capita**

**Calculated:** Total debt excluding Water/Wastewater debt divided by Population

17. **a) Tax Debt Interest as a ratio of Revenues**

**Calculated:** Tax debt interest (including DC funded debt) divided by Own Source Revenue
b) Water/Wastewater Interest as a percentage of Own Source Revenues

Calculated: Water/Wastewater debt interest divided by Water/Wastewater Own Source Revenue
Appendix B – Tangible Capital Assets and Amortization

The annual Financial Statements and Financial Information Return for the province (FIR) are prepared in compliance with Public Sector Accounting Board (PSAB) requirements.

Municipalities were historically expensing Tangible Capital Assets at the time of acquisition and did not account for amortization in their budgets or actual reporting. The Public Standards Accounting Board (PSAB) changed those standards in 2009. PSAB 3150 requires that local governments capitalize assets at historic cost and amortize these assets over their estimated useful life. This change has materially transformed the way municipalities report their financial information.

At this time municipalities still prepare their annual budgets to determine the tax levy on a traditional fund accounting approach. This approach expenses contributions to Reserves and Reserve funds, but does not include amortization expenses. If amortization expenses exceed annual reserve contributions, an operating surplus according to traditional fund accounting can get transformed into an operating deficit. Additionally, the annual FIR also treats some revenue items differently from how they are reported under the traditional fund accounting approach.

As a result, while the City has reported an annual operating surplus to Council each year (based on the fund accounting approach), the City has an operating deficit in five out of the last six years when using the FIR information.

Ideally, the majority of capital additions in a year should be of the reinvestment or replacement type to maintain infrastructure quality. The City will be striving to increase the gap between capital additions and amortization in future years through reinvestment to ensure that infrastructure quality does not decline. Further analysis of this endeavor will occur through the future budget cycles and calendar years.